

# SKYWALL NEWS IN BRIEF



OPENWORKS

OPENWORKS ENGINEERING'S ROUND UP OF NEWS, UPDATES AND DEVELOPMENTS

## A NOTE FROM OUR MANAGING DIRECTOR, CHRIS DOWN

### AN EXCITING YEAR FOR OPENWORKS

2020 is set to be an exciting year for the team at OpenWorks Engineering. Already this year, we have been shortlisted in three award categories, delivered our first SkyLink upgrade module and commissioned another production batch of SkyWall Patrol's.

Additionally, this year the team will be taking part in several other shows, exhibitions and demonstrations with our partners.

*“We are fantastically proud of what the OpenWorks team have achieved so far. This year is set to see some growth within the company and we are looking forward to expanding our team and customer base!”*

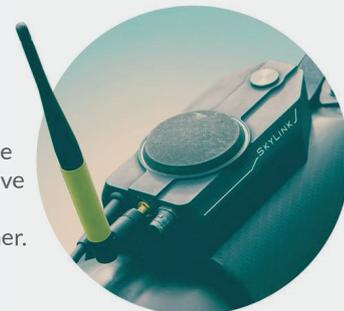


CHRIS DOWN, MANAGING DIRECTOR

## SKYLINK UPDATE

### FIRST DELIVERY OF SKYLINK

SkyLink is the upgrade module that allows SkyWall Patrol to be integrated with end-to-end C-UAS systems. Over the past few months the R&D team at OpenWorks have been working on enhancing the features of SkyLink further.



SkyLink allows 2-way communication of information with an external Command and Control (C2) system, sharing the status and location of single or multiple SkyWall Patrols; therefore, providing mission commanders with enhanced situational awareness and a tactical advantage.

OpenWorks will be delivering the first batch of SkyLinks at the end of March 2020.

## LATEST NEWS:

### RUGGED DRONE FLEET TO SUPPORT UPCOMING TRIAL

OpenWorks Engineering has co-developed a fleet of rugged drones to support an important upcoming trial. During testing, development and training, naturally OpenWorks needed to develop a drone that allows us to repair broken components easily. The development of these drones will allow us to pass cost savings on to our customers during both operator training and testing trials.

The rugged drone program has evolved over a 12 month period to understand what systems and airframe parts offer the best solution for a reusable drone that can be easily and quickly repaired. The rugged drone also needed to meet a number of specifications including size, weight and flight time to offer a drone that could replace the existing fleet of COTS drones, whilst at the same time offering improved capability. The final design went through a number of field trials before finally going into full production, delivery of the initial fleet of 40 drones has now started and will support the upcoming trial.



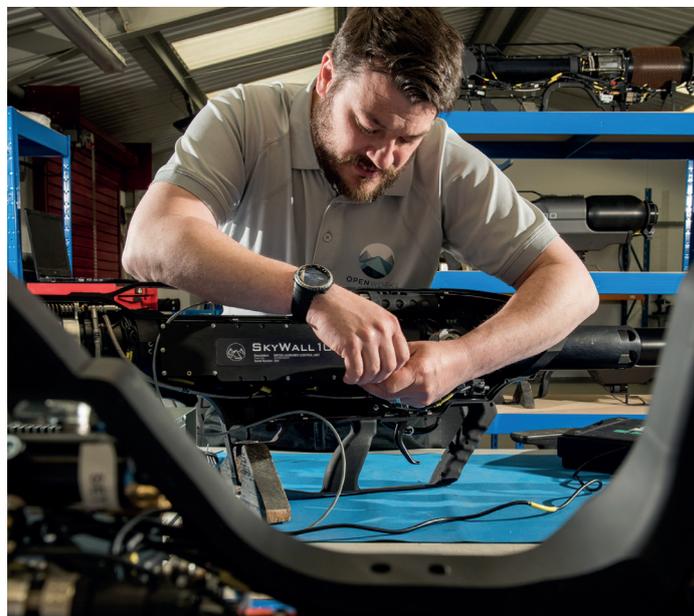
## NEW COURSE AVAILABLE

### SKYWALL PATROL ARMOURERS COURSE NOW AVAILABLE

OpenWorks is now offering its clients an Armourers Course to allow in-house maintenance and servicing, giving the end-user community further autonomy and cost savings.

As OpenWorks' customer base is global, developing an Armourer's course was a natural progression as OpenWorks expands to meet the needs of its customers.

The Armourers Course is a three day program, allowing end users to understand the internal functions of the SkyWall Patrol system in order to conduct simple repair tasks to maintain up time on their equipment.



## ONE OF THE FASTEST GROWING BUSINESSES IN THE UK!

In a report produced by The Syndicate Room, we were proud to feature as number 48 in the UK's top 100 fastest growing businesses. OpenWorks featured heavily in the report with an interview given by Chris Down, Managing Director.

OpenWorks is growing from strength to strength. Our unique and innovative drone capture system, SkyWall, is already being used across the globe by a number of government authorities and Military organisations to provide close protection to the likes of airports, major infrastructure and even world leaders at summits.



### GPEC 2020, FRANKFURT

## JOINT VENTURE WITH ESG AT GPEC 2020.

In collaboration with ESG, OpenWorks attended GPEC in Frankfurt to exhibit SkyWall Patrol. ESG has identified the most capable products to counter the drone threat and united them into a layered defence system to achieve a highly capable complete system, called "GUARDION".

At the show the openworks team were able to build on existing relationships with our customers as well as engage with new end users seeking the most capable net capture defense systems available. We are looking forward to working with ESG at ILA, Berlin in May 2020.



### SECURITY & POLICING EVENT 2020

The world's first vehicle mounted drone capture system, SkyWall Auto Response, was on display at Security and Policing 2020 alongside SkyWall Patrol and received a lot of attention from both existing and new customers.

While SkyWall Auto was launched at DSEI in September 2019, Security & Policing saw the first appearance of the SkyWall Auto response system at a law enforcement event.



## OPENWORKS HAVE BEEN LISTED AS FINALISTS IN THREE AWARDS ALREADY THIS YEAR!

We are delighted to be a finalist in two awards in the North East Business Awards 2020 and one award in the Northern Powerhouse Awards 2020. These awards are for Small Business of the year, Exporter of the year and the North East Innovation Award.



### UPCOMING EVENT:



## OPENWORKS WILL BE SUPPORTING ESG AT ILA, BERLIN.

ILA is the hub for the international aerospace industry and the show will have over 1,000 exhibitors.